

Message Text

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22

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
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R 150222Z OCT 76
FM AMEMBASSY TOKYO
TO USDOC WASHDC
INFO SECSTATE WASHDC 2958

UNCLAS TOKYO 15444

FOR OIM/WELCH

E.O. 11652: N/A
TAGS: BEXP, JA
SUBJECT: TC MARCH BPS SHOW

REF: USDOC 17421

1. AKRON OVERSEAS: CONTACTED TOBITA, TOBISHI CONSTRUCTION.
HE WILL DISCUSS THE MATTER WITH JOHN AKRON AND DECIDE
BY EOM.
2. BLACK AND DECKER: L. BRIDENBAUGH, BD JAPAN, PLANS TO
PARTICIPATE SUBJECT SHOW. WILL ADVISE DETAILS IN NOV.
3. CONSTRUCTION LASER: Y. WATANABE, SHINWA TRADING, PRESENTLY
IN U.S., WILL RETURN TOKYO OCT 20. WILL ADVISE.
4. DIAMOND IND: O. HIROSE, ZODIAK JAPAN, WILL DECIDE BY
EOM.
5. INGERSOLL-RAND JAPAN INTERESTED. DECISION DUE EOM.
6. INDUSTRIAL COMBUSTION: NIPPON S.T. JOHNSON WILL DECIDE
AFTER REVIEWING SHOW INFO MATERIALS. REPLY DUE EOM.
7. MASLAND: H. NAKAJIMA, MITSUI CO, BELIEVES ADDITIONAL
EXPOSURE UNNECESSARY. DECLINED.

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IM PLURAL COMPONENTS: GEORGE ISHIZUKA, FAR EASTERN

COMMERCIAL, OUT OF TOWN, WILL RETURN NEXT WEEK. WILL ADVISE.

9. EMERSON ELECTRIC: K. OBATA, EMERSON ELECTRIC JAPAN, WILL DISCUSS WITH DISTRIBUTORS. DECISION DUE EOM.

10. FUJIKOSHI CORP: JUN TAKEUCHI, DECLINED PARTICIPATION SINCE COMPANY HAS NO SUITABLE PRODUCTS FOR SHOW THEME.

11. OTIS: R.L. CHASE, OTIS JAPAN, OUT OF TOWN, WILL RETURN NEXT WEEK. WILL ADVISE.

12. PASLODE DIV. SIGNODE CORP: K. SEKIMITSU, SIGNODE JAPAN, WILL DECIDE EOM.

13. RATCLIFF HOIST: T. TAKENAMI, KATSUYAMA KIKAI, WILL DECIDE AFTER STUDYING PARTICIPATION CONDITIONS/ MARKET SUMMARY.

14. RIDGE TOOL: JURGEN UMBHAU, EMERSON JAPAN, INTERESTED. DECISION DUE EARY NEXT MONTH.

15. SCHALRGE LOCK CO IS A DIV OF INGERSOLL-RAND. INGERSOLL-RAND JAPAN WILL DISCUSS WITH OHTA KOGYO, MAJOR DISTRIBUTOR, AND DECIDE NLT EOM.

16. LIGHTING DIV. THOMAS IND: TC FORWARDED INFO KIT T. IKEGAMI, SANSHIN KOGYO. DECISION DUE EOM.

17. THOMPSON CO: H. MKURA, PLANNING MGR, NIHON TOKUSHU TORYO, INTERESTED, SAYING NAKANISH, PRES, WILL VISIT THOMPSON END OF NEXT MONTH AND FINALIZE DECISION/ARRANGEMENT.

18. WESTINGHOUSE: WILL BE REPORTED SEPTTEL.

19. WHITING ROLL-UP DOOR CO: RON SADOHARA, KONGO CO, OUT OF TOWN, WILL RETURN NEXT WEEK. WILL ADVISE.

20. SKIL CORP; T. IMAMASA, SKIL JAPAN, WILL DISCUSS UNCLASSIFIED

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WITH BASSETT, MGR SKIL PACIFIC REGION, AND DECIDE EARLY NEXT MONTH.

21. NS - TC ALREADY USED ALL 25 SETS SUBJECT SHOW MARKET DIGEST PROVIDED BY OIM. REQUEST YOU AIRMAIL ADDITIONAL 50 SETS IMMEDIATELY.
HODGSON

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NNN

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